

CORPORATE PROFILE

2

DELIVERING CLEAN
ENERGY FOR A
SUSTAINABLE FUTURE



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4

WHO WE ARE



AT A GLANCE

NAKILAT

Established in 2004, Nakilat is a shipping and maritime company based in the State of Qatar

One of the world's largest shipping fleet

Through strategic joint ventures, we offer comprehensive marine and offshore solutions



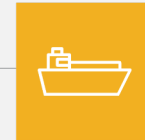
Shipyard



- ◆ Fabrication, conversion, maintenance & industrial engineering
- ◆ Marine vessels, rigs, offshore & onshore structures



- ◆ Fabrication offshore and onshore structures



Nakilat Fleet

69

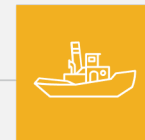
LNG CARRIERS

4

LPG CARRIERS

1

FSRU



Marine Services



- ◆ Towage & marine support services
- ◆ Operating a fleet of vessels including tug & pilot boats



- ◆ Shipping agency, marine & logistics services
- ◆ All ports & terminals in Qatar and globally through sub-agents



- ◆ Provisions, materials logistics, warehousing & coordination of repairs

OUR VISION, MISSION & VALUES

VISION

To be a global leader and provider of choice for energy transportation and maritime services.

MISSION

- Safely, reliably and efficiently provide shipping and maritime services
- Exceed customer expectations through strong partnerships
- Protect the environment wherever we work
- Contribute to and support the Qatar National Vision 2030
- Foster passionate collaboration and capture synergies amongst the Nakilat family
- Maximize shareholder return through optimized investment opportunities
- Invest in human capital; attracting, retaining and developing our workforce with an emphasis on National Development

VALUES

- **Safety** Incident and injury free
- **Passion** Strong commitment towards continuous improvement
- **Integrity** Honesty with sound moral principles
- **Respect** Value others' diversity and perspective
- **Encouragement** Be motivated and motivate people around you



OUR KEY STRENGTHS



One of the world's largest fleet, modern and technologically advanced



Strategic positioning in Qatar, the world's largest LNG exporter, and key role within this LNG value chain



International outreach of LNG and LPG shipping fleets



One of highest credit-rated shipping companies globally



Stable, long-term charter agreements with world-class partners

OUR FLEET

74

Fleet Size
(*1 newbuild)

69 LNG



- 14 Q-Max (capacity: 263,000m³ - 266,000m³)
- 31 Q-Flex (capacity: 210,000m³ - 217,000m³)
- 24 Conventional (capacity: 145,000m³ - 170,000m³)

4 LPG (VLGC)



The 4 LPG carriers are jointly-owned through Gulf LPG, a joint venture owned 50% by Nakilat and Milaha each

1 FSRU



Acquired 55% stake of a Floating Storage Regasification Unit (FSRU), jointly-owned with Excelerate Energy

Q-Max and Q-Flex

are among the world's largest and most advanced LNG carriers

Q-Max

Largest type of LNG carriers in the world, with approximately 80% more cargo capacity than conventional LNG carriers

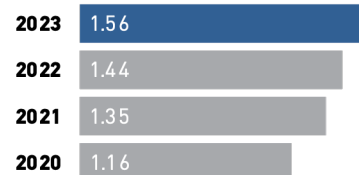
Q-Flex

Approximately 50% more cargo capacity than conventional LNG carriers

OUR FINANCIAL PERFORMANCE

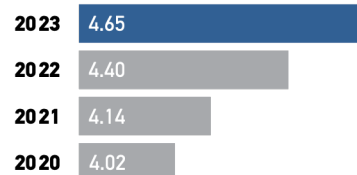
NET PROFIT

(billion QAR)



REVENUES

(billion QAR)

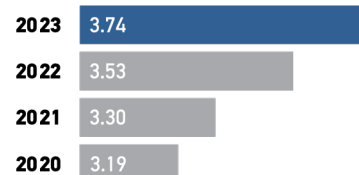


DEBT TO EQUITY



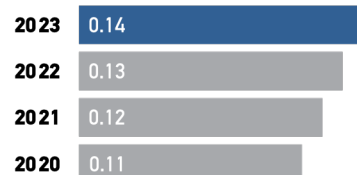
EBITDA

(billion QAR)

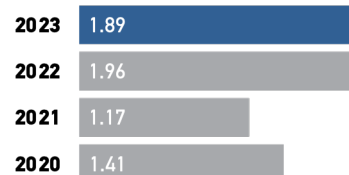


DIVIDEND

PER SHARE (QAR)

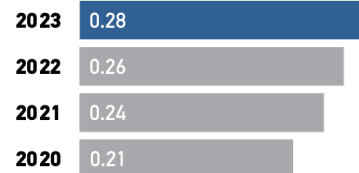


CURRENT RATIO



EPS

PER SHARE (QAR)



CREDIT RATING

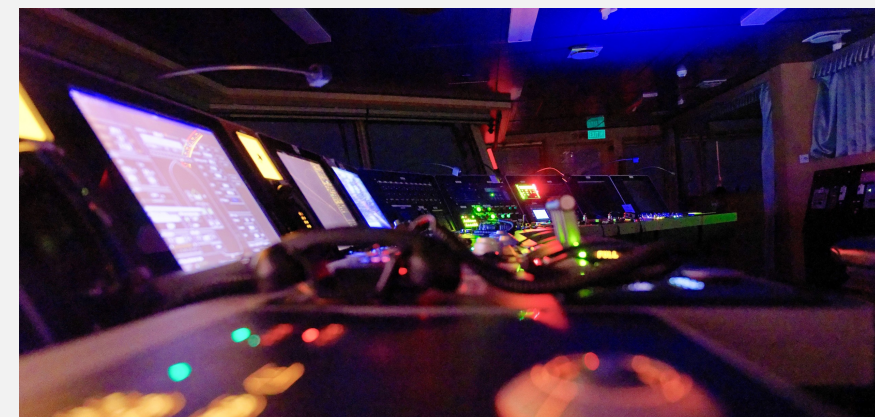
Nakilat Inc. Senior Debt

- ◆ AA- (Standard & Poor's)
- ◆ Aa3 (Moody's)
- ◆ A (Fitch)



Nakilat Inc. Subordinate Debt

- ◆ A+ (Standard & Poor's)
- ◆ A1 (Moody's)
- ◆ A- (Fitch)



Nakilat's consistent profitability and stable cashflows linked to the long term highly favorable contract structure with Qatar's largest LNG producer and its reliable operating track record are significant elements among a variety of other factors that strengthen Nakilat's robust business profile.

OUR CHARTERERS

We work closely with our partners to ensure the highest international safety, security and shipping standards are maintained.



OUR CONNECTIVITY



883
LNG Cargos shipped
in 2023



78+ million MT
Volume of LNG Shipped in
2023



97
Ports of Call Worldwide



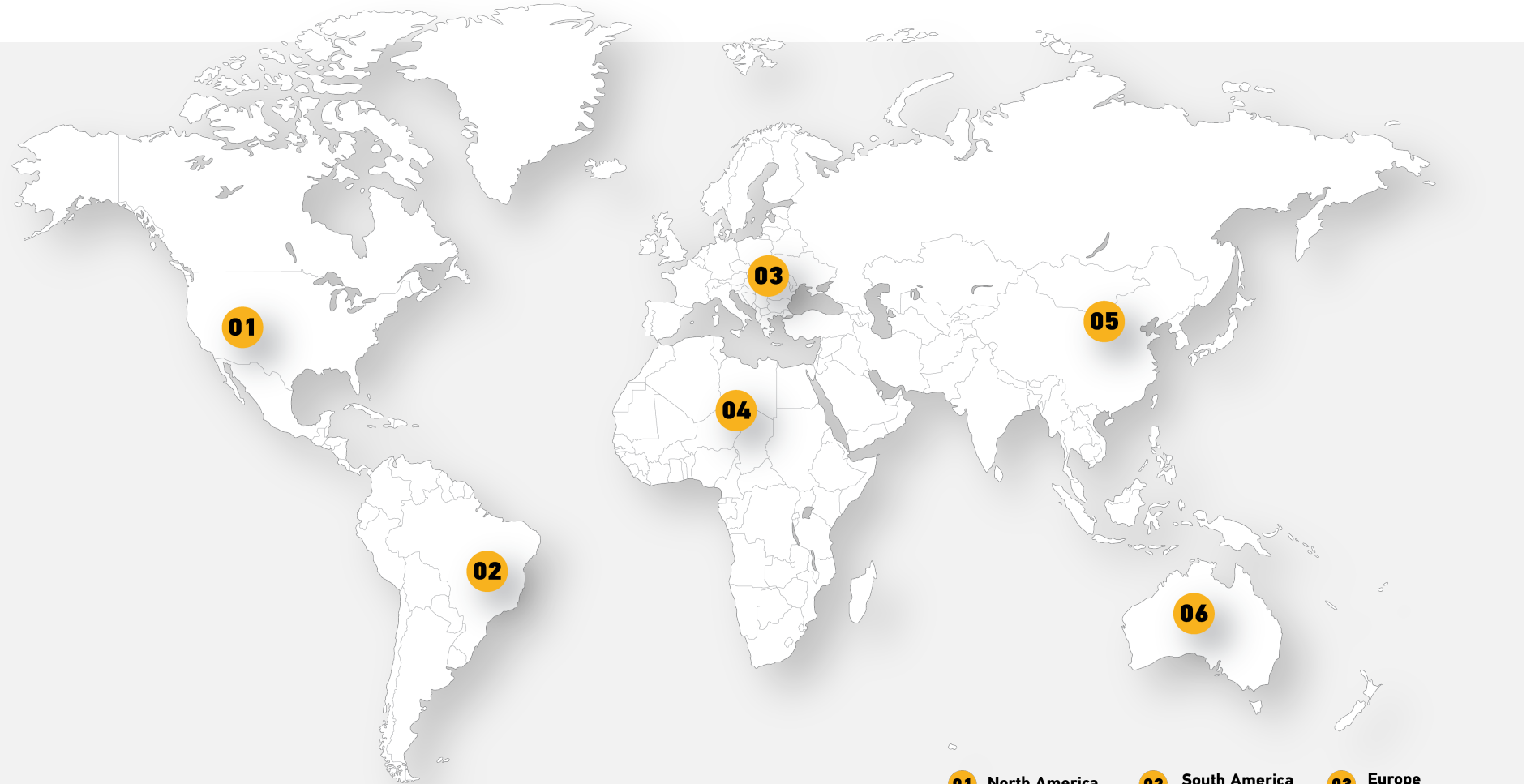
9.2%
Global LNG Shipping
Capacity (appx.)*



41
Countries Delivered to

Note:

*Global LNG Shipping Capacity; this calculation
excludes FSRUs



No. of countries where Nakilat vessels discharged/loaded:

01 North America LNG: 04 LPG: 12	02 South America LNG: 07 LPG: 06	03 Europe LNG: 27 LPG: 00
04 Africa LNG: 04 LPG: 02	05 Asia LNG: 34 LPG: 53	06 Oceania LNG: 02 LPG: 00

OUR JOURNEY TOWARDS SUSTAINABILITY

At Nakilat, we prioritize the protection of the environment in all our business operations as we are committed to minimizing harm and preserving our planet for future generations. We continually enhance our processes and adopt green technologies and practices, which allows us to ensure long-term sustainability.



- ◆ Compliant with lowering Sulphur emissions. Proactive Approach - 0.5% compliant fuel three months prior enforcement date.
- ◆ Propulsion systems:
 - ME-GI Conversion retrofit
 - TFDE & DFDE (Dual & Tri Fuel Propulsion)
 - X-DF engine propulsion which is proven to be more fuel efficient and more environmentally friendly due to the lower Carbon emissions.
- ◆ Approximately a third of Nakilat's fleet has been retrofitted with the Ballast Water Treatment System



OUR SHIPYARD



ERHAMA BIN JABER AL JALAHMA SHIPYARD



Qatar Shipyard Technology Solutions
Established in 2008



MARINE

- ◆ Ship repair & conversion
- ◆ Anchorage & voyage repairs
- ◆ Green shipping & gas solutions



OFFSHORE

- ◆ Pre-fabrication & fabrication services for offshore/onshore structures



INDUSTRIAL ENGINEERING

- ◆ Refurbishment & fabrication of land rigs
- ◆ Design & fabrication of pressure vessels
- ◆ Machining of large components & valves

ERHAMA BIN JABER AL JALAHMA SHIPYARD



QATAR FABRICATION COMPANY (QFAB)

Established in April 2019

Provides fabrication, construction & assembly services for offshore and onshore structures



FABRICATION SERVICES

- ◆ Pipe fabrications and solutions
- ◆ Module fabrication and assembly
- ◆ Fabrication facilities



ONSHORE CONSTRUCTION

- ◆ Field construction
- ◆ Modular construction



MARINE SERVICES



MARINE SERVICES



NAKILAT SVITZERWIJSMULLER (NSW)

Established in 2006



Nakilat Svitzer Wijsmuller (NSW) provides towage and marine support services in the Port of Ras Laffan and off Halul Island

FLEET COMPOSITION

Tugboats, pilot boats, line boats, crew boats & other harbor craft

SERVICES PROVIDED

- ◆ Towing
- ◆ Escorting
- ◆ Berthing
- ◆ Pilot support
- ◆ Line-handling services afloat and ashore
- ◆ Emergency response
- ◆ Marine maintenance support



Fleet: 26 vessels (25 wholly-owned)

MARINE SERVICES



NAKILAT AGENCY COMPANY (NAC)

Nakilat Agency Company (NAC) is a shipping agency providing services at local and international ports and terminals

VSU VESSEL SUPPORT UNIT (VSU)



- ◆ Agency support
- ◆ Global hub agency
- ◆ Logistics
- ◆ Dry docking support
- ◆ Husbandry services
- ◆ Crew administration & change
- ◆ Bunker coordination
- ◆ Waste removal
- ◆ Other related agency services requested

24/7 operational offices at the Ports of Ras Laffan and Mesaieed



Nakilat's Vessel Support Unit (VSU) provides a range of supply and support services to vessels operating in Qatari waters, such as:

- ◆ Chandlery services
- ◆ 24h logistics support
- ◆ Storage facility
- ◆ Vessel service support at Ras Laffan Port



QATAR GAS TRANSPORT COMPANY LTD.
"NAKILAT" (QPSC)

THANK YOU

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