



DELIVERING CLEAN ENERGY TO THE WORLD





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Vision:

To be a global leader and provider of choice for energy transportation and maritime services.

Values:

- Safety:** Incident and Injury free
- Passion:** Strong commitment towards continuous improvement around you
- Integrity:** Honesty with sound moral principles
- Respect:** Value others' diversity and perspective
- Encouragement:** Be motivated and motivate people around you

Mission:

- | | | | |
|--|--|--|--|
|  <ul style="list-style-type: none">◆ Safely, reliably and efficiently provide shipping and maritime services |  <ul style="list-style-type: none">◆ Protect the environment wherever we work |  <ul style="list-style-type: none">◆ Maximize shareholder return through optimized investment opportunities |  <ul style="list-style-type: none">◆ Exceed customer expectations through strong partnerships |
|  <ul style="list-style-type: none">◆ Foster passionate collaboration and capture synergies amongst the Nakilat family |  <ul style="list-style-type: none">◆ Invest in human capital; attracting, retaining and developing our workforce with an emphasis on national development |  <ul style="list-style-type: none">◆ Contribute to and support the Qatar National Vision 2030 | |





74

Vessels in our fleet
(including 4 newbuilds)



18

Vessels managed by NSQL



24/7

Global Shipping & Maritime Operations



Data as of 31st April 2019

GLOBAL SHIPPING & MARITIME COMPANY

Established in 2004, Nakilat is a shipping and maritime company based in the State of Qatar. With the world's largest liquefied natural gas (LNG) shipping fleet comprising of 69 LNG carriers, we provide the essential transportation link in Qatar's LNG supply chain. Nakilat jointly owns one Floating Storage Regasification Unit (FSRU), and manages 14 LNG carriers and four very large LPG carriers through our wholly-owned subsidiary Nakilat Shipping Qatar Limited (NSQL).

In addition to our core shipping business, Nakilat operates the ship repair and construction facilities at Erhama Bin Jaber Al Jalahma Shipyard in Ras Laffan Industrial City via strategic joint ventures: Nakilat-Keppel Offshore & Marine (N-KOM) and Nakilat Damen Shipyards Qatar (NDSQ). We also provide shipping agency services at all Qatari Ports and terminals through Nakilat Agency Company (NAC), as well as towage and other marine support services through our joint venture Nakilat SvitserWijsmuller (NSW). Our Vessel Support Unit (VSU) offers chandlery, storage and logistics services for vessels operating in Qatari waters.

COMPETITIVE ADVANTAGES:



LEADER IN LNG TRANSPORTATION:

We ship about 60% of Qatar's LNG exports worldwide and are actively expanding our fleet and shipping capabilities to support new LNG markets.



GLOBAL MARKET OUTREACH:

Through strategic joint-ventures with other leading shipping companies, we deliver international LNG cargos and expand our global outreach in a safe, reliable and efficient manner.



LONG-TERM STABILITY:

Our strategic long-term charter contracts and partnerships have contributed to Nakilat being the highest credit-rated shipping company worldwide, giving us an edge in the competitive global market.



CHAMPIONING SUSTAINABILITY:

We strongly believe in championing sustainability throughout our business operations by ensuring the safety and development of our people, enhancing the lives of local communities and protecting the environment.

DELIVERING CLEAN ENERGY WORLDWIDE

FLEET OVERVIEW

Nakilat's fleet is one of the world's newest and largest gas fleets, with all vessels incorporating advanced technology to ensure the safe, environmentally sound and cost-effective transportation of gas across the globe.

Our LNG fleet has a combined carrying capacity of over 9 million cubic meters, which is about 12% of the global LNG fleet carrying capacity. Comprising of 69 LNG carriers, the fleet is made up of vessels wholly-owned by us or jointly-owned with other leading international shipping companies. Most of our vessels are employed through long-term time charters while the remainder of the fleet is utilized in international shipping markets.

SHIP MANAGEMENT

With more than a decade of experience handling LNG carriers, Nakilat has unrivalled expertise in the technical and operational management of gas carriers. Our wholly-owned subsidiary, Nakilat Shipping Qatar Ltd (NSQL), oversees the management and operations of 18 vessels, comprising of 14 LNG carriers and 4 LPG carriers.

We work closely with our partners to ensure the highest international safety, security and shipping standards are maintained across our fleet in line with our commitment to safely, reliably and efficiently provide shipping services.



685

LNG cargos delivered in 2018



128,319,780 m³

Volume of LNG shipped in 2018

74

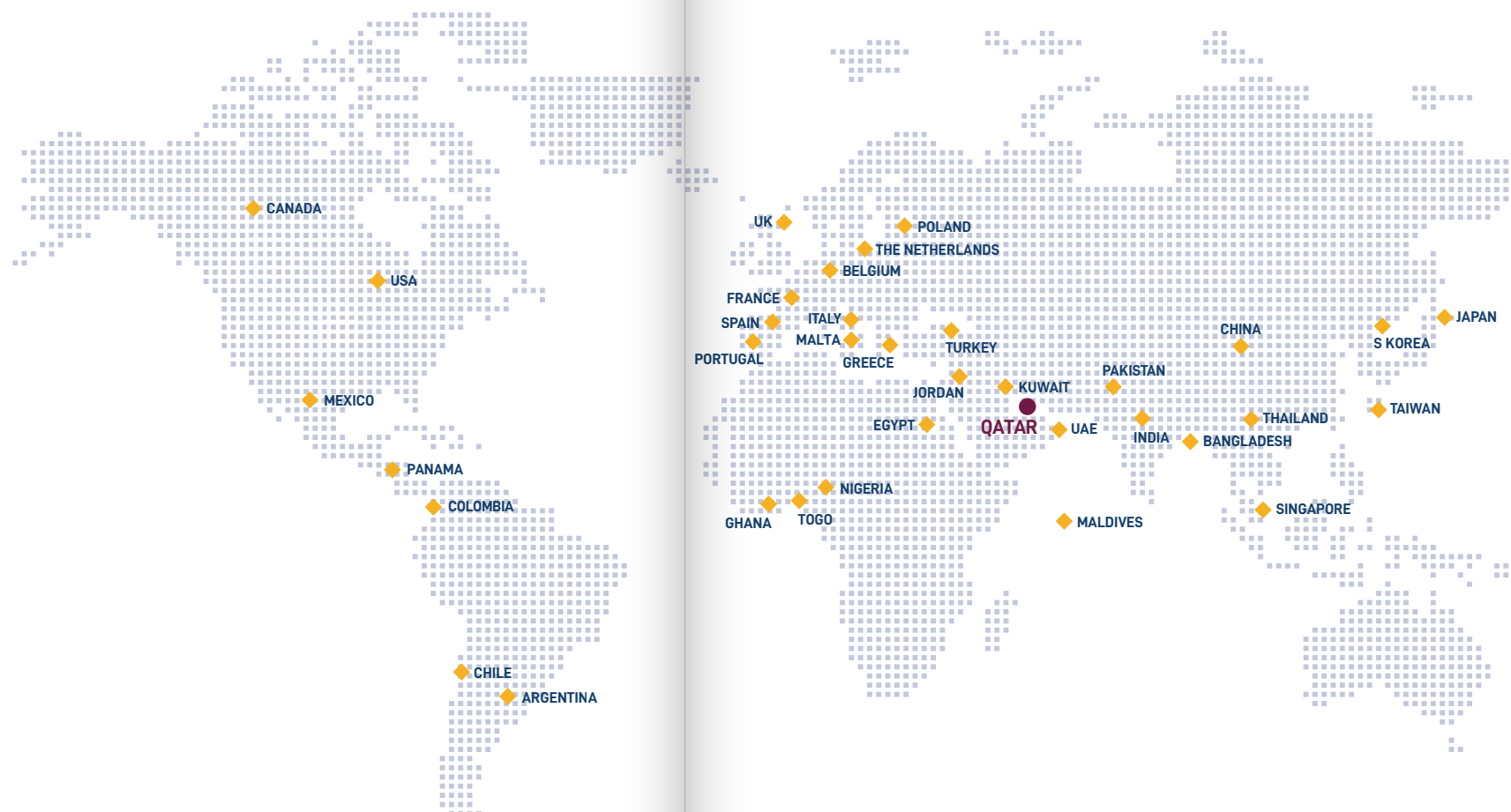
Overall fleet size

18

NSQL operated vessels

25 Wholly-owned
49 Jointly-owned

14 LNG carriers
4 LPG carriers



LNG FLEET

24 Conventional:
(capacity: 145,000m³ – 170,000m³)

31 Q-Flex:
(capacity: 210,000m³ – 217,000m³)

14 Q-Max:
(capacity: 263,000m³ – 266,000m³)

LPG FLEET

4 VLGC
Very Large Gas Carrier

FSRU

1 FSRU
Floating Storage Regasification Unit



Nakilat-Keppel Offshore & Marine (N-KOM)

ERHAMA BIN JABER AL JALAHMA SHIPYARD

SHIP REPAIR & OFFSHORE CONSTRUCTION

Established in 2008, N-KOM is a joint-venture between Nakilat and Keppel Offshore & Marine, the global leader in ship repair and conversion as well as offshore rig design, construction and repair.

Through its strategic position in the Port of Ras Laffan, N-KOM offers ship repair and conversion for all types of marine vessels as well as fabrication and maintenance services for onshore and offshore structures.



Facilities:

- ▶ Two VLCC-size dry docks (360m x 66m, 400m x 80m)
- ▶ One VLCC-size floating dock (405m x 66m) with a lifting capacity of 125,000-tonne
- ▶ Piers and quays totaling 3,150m in length, equipped with 15 cranes of varying capacities (30, 50 and 100-tonne)
- ▶ Steel workshop, mechanical workshop, electrical & instrumentation workshop, pipe workshop, cryogenic cleanrooms and a large warehouse
- ▶ Small vessel repair facility, which has a floating jetty, dry berth, four tower cranes of 25-tonne lifting capacity each and two mobile boat hoists (300-tonne and 1,100-tonne)



Nakilat Damen Shipyards Qatar (NDSQ)

ERHAMA BIN JABER AL JALAHMA SHIPYARD

SHIPBUILDING

Established in 2010, NDSQ is a joint venture between Nakilat and world-renowned shipbuilder Damen Shipyards Group.

The company focuses on the construction of steel, aluminum and glass reinforced plastic (GRP) boats, up to a length of 170m. Its production capability includes a complete range of commercial vessels, such as tugs, offshore supply boats and cargo vessels, as well as naval vessels, yacht support and mega yachts. Repair and extensive refit services for all types of luxury yachts can also be undertaken by NDSQ.



Facilities:

- ▶ Two air-conditioned superyacht halls of 180m in length
- ▶ Construction hall of 270m in length by 65m wide
- ▶ Assembly hall of 180m equipped with a 30-tonne crane
- ▶ Outfitting pier of 400m in length equipped with a 30-tonne crane
- ▶ Load-out and recovery barge with 10,500-tonne lifting capacity



Nakilat Agency Company Ltd. (NAC)

SHIPPING AGENCY AND MARITIME LOGISTICS

NAC is a leading shipping agency and logistics service provider supporting the oil and gas industry in Qatar. Jointly owned by Nakilat (95%) and Qatar Petroleum (5%), the agency offers its services to all types of vessels calling at local ports and terminals, as well as offshore locations in Qatar.

NAC has excellent local knowledge and rapport with local authorities, and handles more than 4,000 vessels annually from its strategic operating bases in the Ports of Ras Laffan and Mesaieed.

Since its establishment in 2005, NAC has expanded its service offering to provide the following:

- ▶ Agency and logistics support
- ▶ Customs formalities
- ▶ Husbandry services
- ▶ Bunker coordination
- ▶ Provision of spare and supplies
- ▶ Crew change and administration
- ▶ Medical assistance
- ▶ Drydocking support at Erhama Bin Jaber Al Jalahma Shipyard



VSU

VESSEL SUPPORT UNIT

VSU offers a complete range of chandlery services, storage facilities, logistics and related service support to all vessels operating in Qatari waters, 24 hours a day, seven days a week.

The VSU offers the following services:

- ▶ Storage facilities (e.g. warehousing, inventory management services)
- ▶ Chandlery (e.g. consumables, marine equipment and spares)
- ▶ Logistics (e.g. customs clearance and logistics assistance at Ras Laffan Port)
- ▶ Marine service support (e.g. maintenance of safety and navigation equipment)



Nakilat Svitzerwijsmuller (NSW)

TOWAGE

Nakilat's towage services are managed by NSW, a joint venture established in 2006 between Nakilat and Svitzer Middle East Limited. The latter is part of international towage operator Svitzer, which is wholly-owned by Danish shipping group A. P. Moller (Maersk).

NSW operates a fleet of 26 vessels, which includes 25 NSW-owned vessels. The fleet comprises of tug boats, pilot boats, line boats, crew boats and other harbor craft, based in the Port of Ras Laffan and operating in the offshore fields off Halul Island.

NSW provides services such as:

- ▶ Towing
- ▶ Vessel escort
- ▶ Berthing assistance
- ▶ Pilot support
- ▶ Line handling services afloat & ashore
- ▶ Emergency response
- ▶ Marine maintenance support



FLEET



CREATING A SUSTAINABLE FUTURE

Operating sustainably is deeply rooted in the way we conduct business, from our comprehensive safety and development programs that focus on continuously improving workplace health and safety, to our robust Corporate Social Responsibility (CSR) framework aimed at enriching the lives of local communities and preserving the environment.



SAFETY:

Safety is a key foundational pillar and of paramount importance to our 24/7 global operations. We conform to the highest international safety standards and strongly advocate safety ownership across all levels in our journey to become an Incident and Injury Free (IIF) organization and achieve operational excellence.



ENVIRONMENTAL PROTECTION:

We are continually enhancing our processes as well as adopting green technologies and practices in our shipping and various maritime operations to minimize environmental impact and ensure long-term sustainability. Most of our managed vessels have been conferred with the Green Award for their high safety and environmental conformance standards. We also actively conduct initiatives to raise awareness for environmental protection amongst our employees and the community.



PEOPLE DEVELOPMENT:

Investment in our human capital is reflected as a key priority in Nakilat's mission statement, to ensure a sustainable talent pipeline for the company and for the growth of the maritime industry in Qatar. Our unique development and welfare programs are catered to build up the capabilities of our Nationals across all levels and ensure the wellbeing of all our employees, in line with Qatar National Vision 2030.

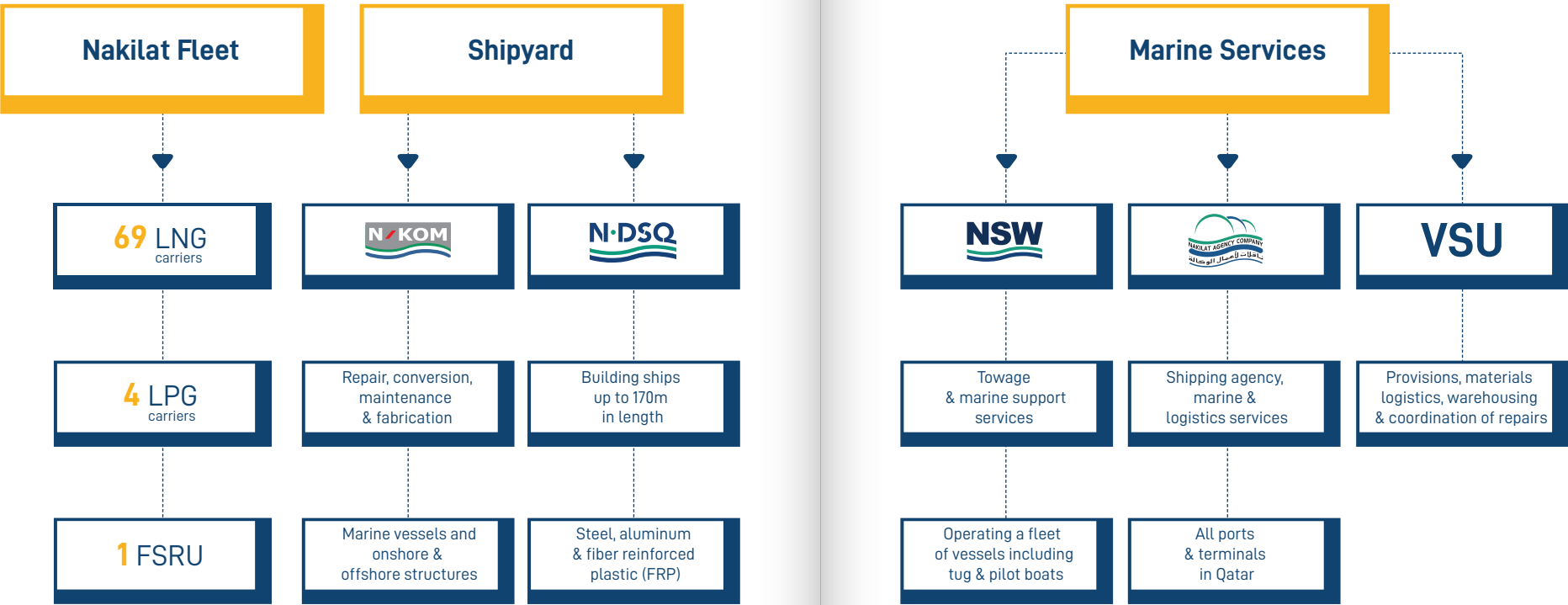


CORPORATE SOCIAL RESPONSIBILITY:

Our all-encompassing CSR programme is focused on initiatives aimed at enhancing the community, health, education and the environment. We carry out targeted and impactful initiatives year-round by partnering with local institutions to improve the lives of our employees, the local community and the natural environment, thereby fulfilling our role as a responsible global leader in energy transportation.



NAKILAT AT A GLANCE



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