

# VOYAGES

**QATARI ENERGY**  
GLOBAL SYNERGY



ISSUE 2 | 2<sup>nd</sup> Quarter | 2016

Nakilat  
**PROPELS  
AHEAD**





## CONTENTS

> Managing Director's Message	03
> Nakilat bags multiple awards	05
> Engaging partners at QPSF	07
> Sharing industry expertise	08
> Commitment to developing Nationals	09
> Nakilat holds Fleet Officer Meeting	10
> Promoting maritime careers	11
> LNGC Mozah loads milestone cargo at RLC Port	13
> New addition to Al Sadd skyline	14
> International delegations visit shipyard	15
> Celebrating Day of the Seafarer	16
> Green-certified ships	16
> Inculcating safety onboard	17
> Eye on safety	18
> N-KOM inks fleet agreement with Samos Steamship	19
> Service expansion at N-KOM	20
> NDSQ achieves safety milestone	21
> NAC extends agency services	22
> Get to know... Cadet Talal Al Ansari	23

## MANAGING DIRECTOR'S MESSAGE

Nakilat continues to receive local and regional honors for its outstanding performance on the Qatar Stock Exchange despite challenging market conditions, and excellent Qatarization initiative. This has led to the company being invited to share its expertise at notable events to discuss its successful corporate digitalization and Qatarization efforts. In addition, several of our wholly-owned LNG vessels have been re-certified for their Green Award status, further signaling the high safety standards of our operations. These achievements and recognition by the industry today are in no small part due to your perseverance, dedication and hard work at propelling the company to greater heights.

Our teams have been actively raising awareness on Nakilat and its joint ventures through hosting a number of strategic visits to the Erhama Bin Jaber Al Jalahma Shipyard and participation in various career-related events, to generate interest and at the same time promote maritime careers with Nakilat. The company remains as always, invested in the growth and development of its human capital, which can only be sustained by grooming the next generation of competent leaders to add value to Nakilat and the State of Qatar.

Last but not least, our joint venture operations continue to impress with their respective milestones – N-KOM signing a fleet agreement with yet another shipping company, Samos Steamship, and also with international service provider Goltens, to expand the support service cluster at the shipyard, while NDSQ achieved 10.2 million safe man-hours without any Lost Time Incidents (LTIs) since the beginning of operations.

On this note, I thank everyone for their excellent efforts that has seen us excelling on multiple fronts this year and encourage you to keep up the good work.

**Eng. Abdullah Al Sulaiti**  
Managing Director



# NAKILAT BAGS MULTIPLE AWARDS



2016 is shaping up to be an award-studded year for Nakilat, with the company garnering three awards in the past quarter alone for distinguished business practices in various sectors.

Nakilat's Managing Director Eng. Abdullah Al-Sulaiti was honoured as one of the Top 50 CEO's in the GCC at the Top CEO Awards 2016, held under the patronage of the Dubai Economic Council and Dubai Government. The awards recognize top executives with exceptional business leadership from listed companies in the region.



The company also achieved regional recognition for having one of the best Nationalisation initiatives at the MENA HR Excellence Awards, held during the 11th Human Capital Forum MENA in Dubai. The award was presented to companies which have successfully increased and retained the number of nationals through the effective implementation of a Nationalisation initiative, which in the case of Nakilat, is its robust Qatarization program.



On the homefront, Nakilat has been honoured as one of the top 10 performing companies on the Qatar Stock Exchange (QSE) at the Qatar Today Business Excellence Awards (QTBEA) 2016. Held under the auspices of QSE, the awards recognize outstanding companies listed on the bourse that have excelled in the areas of business and economy, in alignment with Qatar National Vision 2030.



The string of awards won not only highlight Nakilat's growing repute in the industry as a top performing company and an employer of choice but also, affirms that the company is on track to realize its vision of becoming a global leader and provider of choice for energy transportation and maritime services.

## ENGAGING PARTNERS AT QPSF



Nakilat held yet another successful Qatar Project Shipping Forum (QPSF) in London on 25th and 26th April 2016. Currently in its 19th cycle, the semi-annual forum was attended by Nakilat's charterers Qatargas and RasGas, along with other owners of LNG and LPG vessels and vessel operators such as STASCO.

QPSF is an initiative organized and hosted by Nakilat ever since its inception to foster a stronger relationship between the company and its partners, as well as establish an open communication channel for all parties. It is a platform where partners may address concerns regarding the operation of Nakilat's wholly and partially owned vessels in addition to holding insightful discussions on topics pertaining to safety, operations and regulatory updates. Industry experts were also invited to share best practices in areas such as crew management, training and advanced technologies.

## SHARING INDUSTRY EXPERTISE

In light of advancements made in the areas of Information Technology (IT) and Human Resources (HR), Nakilat has been invited to share its expertise with industry peers at two strategic forums held in Doha – the SAP forum and annual Qatarization review meeting.

At the SAP forum, Nakilat IT Manager Hamad Rashid Suwaid participated as one of key panel members alongside other prominent industry players to discuss the company's successful corporate digital transformation, which has not only reaped significant cost-savings but also created business value for Nakilat's operations. Following this event, Nakilat has been invited to share its experience in SAP and corporate digitalization with other entities in Qatar.

The company has also participated in the 16th annual Qatarization review meeting of the Energy and Industry sector, chaired by H.E. Minister of Energy and Industry Dr. Mohammed bin Saleh Al Sada. Nakilat HR Manager Mohammed Al-Kaabi was among the three young nationals chosen to share their experience and success story, as well as a review on the initiatives and challenges faced in Qatarization by companies in this sector. Among the audience were senior executives from 37 companies within the Energy and Industry sector as well as Qatar's education community.





## COMMITMENT TO DEVELOPING NATIONALS

Nakilat held its second Annual Forum for National employees on 7th April 2016. Taking place at the La Cigale hotel in Doha, the forum featured a series of workshops and presentations focused on Nakilat's various programs and initiatives geared at developing its Qatari employees, towards the realization of National Vision 2030.

Through team exercises and open floor discussions, Qatari employees were able to voice their concerns and brainstorm on ways to synergize their personal goals with that of the company's, to create an optimal working plan that would be beneficial for their career. The forum addressed key topics such as female empowerment and leadership in the workplace, and also saw Nakilat's developpees and cadets sharing their experience and challenges faced with the Senior Management.

The event culminated in an award ceremony to recognize those whom have played a key role in supporting the company's Qatarization initiative and enabling the learning process for National developpees and employees.



## NAKILAT HOLDS FLEET OFFICER MEETING



Nakilat held its second Fleet Officers Meeting (FOM) in Poland from 19-20 April 2016. The event was particularly significant as it was the first time officers from both NQSL's LNG and LPG fleets were gathered together for a conference.

The event kick-started with a keynote address by Nakilat Fleet Director Samir Bailouni, followed by a series of insightful presentations including one by a guest speaker from Secure West, which focused on illegal immigration at sea – a crisis rampantly plaguing the shipping industry today.

The 2-day conference allowed representatives from NQSL, BSM (Isle of Man) and the fleet officers to interact and bond through working groups, and raise their concerns and provide feedback during the comprehensive and interactive Q&A session.

Nakilat's determination to enhance its employee welfare coupled with the event's success will see to a second installment of the FOM planned for September this year.

# PROMOTING MARITIME CAREERS

Qatar has traditionally been a country with a deep-rooted maritime history. Its reputation exponentially grew in recent years as the world's top exporter of liquefied natural gas (LNG), with Nakilat providing this essential transportation link to global markets. The company takes great pride in its strategic role in the energy supply chain, and is dedicated to groom and develop the next generation of leaders that would helm the country's maritime industry and bring it to even greater heights.

To this effect, Nakilat has partnered with the Ministry of Administrative Development, Labour & Social Affairs in an initiative called 'Guide Me', providing career guidance to students at local schools. The company has also participated in a career fair held by the Qatar Independent Technical School (QITS), in the effort to promote its various sponsorship and development programs to attract young Nationals aspiring to have a career in the maritime field.

Such initiatives are essential for Nakilat to spread awareness about its key role in Qatar's maritime industry and discover budding talents to join us, as we work towards developing a competent and sustainable workforce.



Nakilat was presented with a certificate at the appreciation at a ceremony held by the Ministry of Administrative Development, Labor & Social Affairs, in recognition of the company's active participation in the 'Guide Me' initiative across local schools in Qatar these past months.

# CADET WELFARE

A team from Nakilat Human Resources paid a visit to the marine cadets studying at the International Maritime College Oman to check in on their well-being and progress at school. There are currently 22 Nakilat-sponsored cadets studying at the IMCO, with 10 cadets undergoing training onboard Nakilat's vessels.

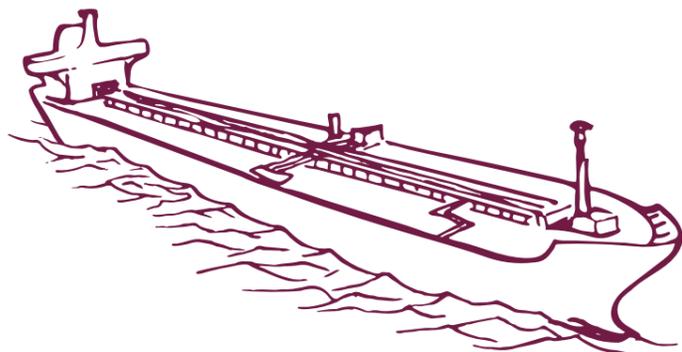


## LNGC MOZAH LOADS MILESTONE CARGO AT RLC PORT



Nakilat's Q-Max LNG carrier Mozah was honoured as the 10,000th LNG carrier to load cargo at the Port of Ras Laffan on 8th May 2016. A ceremony was held by Qatar Petroleum at the Seafarer's Facility within the Port, with senior executives from Nakilat, Qatargas and RasGas in attendance. To commemorate the occasion, a plaque was presented to the vessel's Captain Neil Lovesy and Chief Engineer Beris Pfeifer during the ceremony.

Nakilat Managing Director Eng. Abdullah Fadhalah Al-Sulaiti said: "Nakilat is proud of its strategic role in the LNG supply chain to ensure safe and reliable transportation of Qatar's LNG to the world. We will continue to work closely with all our partners to uphold the country's reputation in global markets as the premier exporter of clean energy, in line with Qatar's Vision 2030."



## NEW ADDITION TO AL SADD SKYLINE

Visitors to our new office premises will now be able to spot the brand new Nakilat logos from a mile away as it sits proudly at the top of Shoumoukh Tower B. One of the key objectives of the office relocation was to increase public awareness and visibility of Nakilat, and the newly installed logos play a big part in achieving that.

The two logos are visible from C-Ring Road (coming from Rayyan Road) and Al Sadd Street. At night, they are back-lit by LED lights to ensure low energy consumption while at the same time ensuring prominent visibility. These installations conclude a major chapter of the relocation project spearheaded by General Services.

Head of General Services Scott Jappy said, "On behalf of my team, we would like to extend our heartfelt appreciation to everyone for their co-operation and support that has led to the success of the office relocation project."

### Successful collaboration

General Services and SHEQ department have successfully collaborated to achieve a 97% reduction of plastic waste (small water bottles), with an annual cost saving of USD\$35,000 through utilization of water dispensers and 5-gallon bottles in the new corporate office premises (Shoumoukh Tower).

# INTERNATIONAL DELEGATIONS VISIT SHIPYARD



Nakilat has hosted visits by several international delegations to the Erhama Bin Jaber Al Jalahma Shipyard over the past few months, namely the Thailand Ministry of Labour, Chief of Naval staff from the Republic of Sudan and senior management from the South Hook LNG Terminal in UK. Such visits are essential to build up awareness on Nakilat's extensive business interests, as well as promote its shipyard facility and services to a wider international audience.



Initiated by the IMO (International Maritime Organization), Day of the Seafarer is held on 25 June annually to recognize the contributions of seafarers to society. This year's theme At Sea For All is in line with the 2016 World Maritime Day theme Shipping: Indispensable to the world, which emphasizes that seafarers serve at sea not just for the shipping industry or for their own career purposes but for society at large and, consequently, they are 'indispensable to the world'.

To commemorate this day, Nakilat's Marine Personnel Department (MPD) conducted several ship visits to 'spread the joy' to marine personnel onboard Nakilat vessels at the Port of Ras Laffan and also held a celebration for the seafarers, which included fun team activities at the Port's Seafarers Centre.

All in all, it was a memorable day for our seafarers and an excellent welfare initiative to show appreciation to our seagoing staff.

## GREEN-CERTIFIED SHIPS

Nakilat firmly believes in operating in a responsibly manner, be it through its daily shipping or shipyard operations. It is a matter of pride for the company that a majority of our wholly-owned vessels are today certified for the Green Award, especially taking into consideration that we embarked on the certification process back in 2015.

Three of Nakilat's wholly-owned vessels, Al Hamla, Al Gattara and Al Gharaffa, have recently completed and passed their second annual survey for the Green Award without any non-compliances. This is a notable achievement as the rigorous awarding procedure involves an assessment that focuses on crew, operational, environmental and managerial elements.

The Green Award is administered by the Bureau Green Award, the executive body of the independent non-profit Green Award Foundation. It certifies that a vessel meets with high operating standards of safety and cleanliness, which not only benefits the environment but also, enables the operator (Nakilat) to realize financial savings.





## EYE ON SAFETY

A safety stand-down focusing on eye injuries was recently conducted onboard all NSQL-managed vessels following reports and incidents of such occurrences. Crew members as well as sub-contractors were gathered for the session, during which details of these incidents were highlighted and a review held on the company's existing safety policies and procedures. The open discussion also allowed for identification of potential hazards and a review of protective measures in place, thereby effectively raising awareness and vigilance on the matter.

Such sessions are vital to ensure that all marine personnel are well informed on all safety measures and procedures in place so as to create a safe and injury-free working environment onboard vessels.



Our corporate vision clearly states Nakilat's desire to be an owner of vessels with high standards of safety, health, environment and quality. To enable this, SHEQ has implemented a scheme awareness and inculcate safety as part of daily life at sea. There are three elements to the scheme - a safety evening, a safety person of the month and a lucky dip draw.

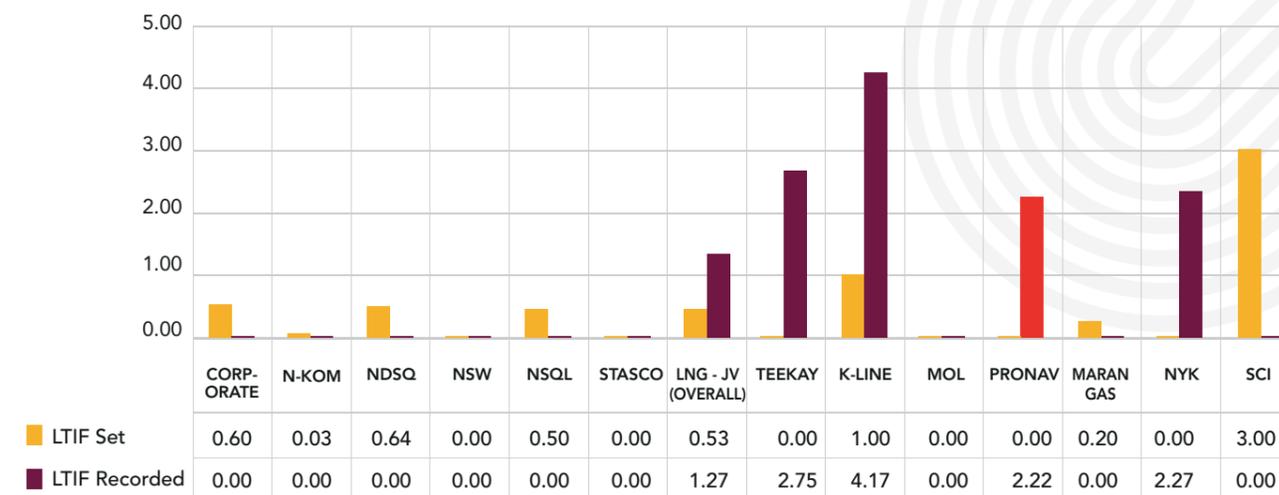
The Safety Evening is an informal monthly social gathering where all personnel are encouraged to attend and promote topical safety matters. The Safety Person of the Month is a seafarer whom has officially reported an unsafe condition through the 'Omnisafe' 512 Form procedure. A small selection of 512s are selected as the best entries for the month and the winner is determined by all the crew at the Safety Evening. The submission of a 512 form entitles the author to an entry in the lucky dip draw and the winner can select a gift from the NSQL corporate gifts catalogue.

Not only has this initiative has been well received by personnel onboard the vessels but also, it is a good opportunity for them to enjoy a fun-filled evening together thus promoting team-building and cohesion which are essential ingredients for a safe and successful voyage.



## SAFETY STATISTICS (AS OF 1<sup>ST</sup> JUNE 2016)

Nakilat and its joint ventures upheld their good safety performance for the first six months of 2016, by remaining within the set KPI for Lost Time Incidents (LTI) which is measured as frequency rate of LTI. An LTI is defined as an injury that prevents an employee from carrying out his/her duties, or reporting for work the day following the injury.



# N-KOM inks fleet agreement with Samos Steamship

N-KOM has signed a fleet agreement with Samos Steamship Company during one of the biggest shipping events of the year, Posidonia, held in Athens in June 2016. The Greek shipping company is an existing client of N-KOM, with several repairs completed for their fleet of tankers to date.

Under the fleet agreement, N-KOM will be the preferred shipyard in the Middle East for the repairs of all vessels owned by Samos Steamship Company.



Managing Director of Nakilat Eng. Abdullah Fadhalah Al Sulaiti said, "We are pleased to be strengthening our partnership with our client Samos Steamship through the signing of this fleet agreement. Nakilat has enjoyed successful long-standing partnerships with Greek shipping companies such as Maran Gas Maritime, and we look forward to the continued support from our Greek clients to grow Qatar's reputation as a maritime centre of excellence in the region."

Managing Director of Samos Steamship Company Mr Anastassios Tzamouranis said, "We have been very satisfied with the high quality and timely repairs of our tankers by N-KOM over the years and are happy to be extending our partnership with this fleet agreement."

N-KOM has successfully tripled its clientele from Greece over the past year, especially for tanker and bulk carrier repairs. This second fleet agreement signed with Samos Steamship Company, following the agreement signed with the Angelicoussis Group of Companies last year, is testament to the Erhama Bin Jaber Al Jalahma Shipyard's growing reputation as a shipyard of choice in the region.



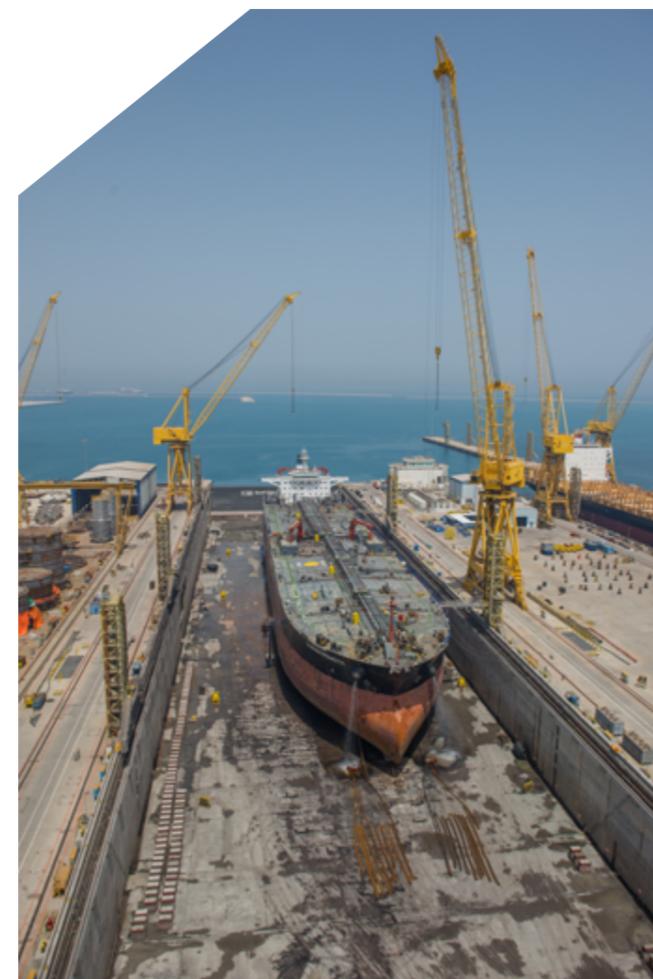
## Service expansion at N-KOM

A memorandum of understanding (MoU) was signed between N-KOM and Goltens Co. Ltd. (Dubai), to co-operate on the provision of services to vessels calling at the shipyard for repairs. These services include overhauls and repairs of main engines, turbochargers, fuel equipment, engine controls as well as the supply of associated spare parts.

"The signing of this agreement marks yet another milestone achievement for the Erhama Bin Jaber Al Jalahma Shipyard. We continue to expand the range of support services at the shipyard. We are proud to be partnering with a renowned company such as Goltens to value-add to our marine repair business and look forward to a long and fruitful relationship between both companies," said Nakilat Managing Director Eng. Abdullah Al Sulaiti.

Goltens' Managing Director Thomas Boyle said, "Goltens' stations in United Arab Emirates have been providing services to the Qatar based LNG fleet for several years. We have worked alongside N-KOM on many projects supporting vessel owners and technical managers and we are pleased with the way our relationships have developed over the years. We look forward to strengthening our position in Qatar along with N-KOM in the near future and for a long and successful partnership."

Goltens joins the growing list of service providers at the shipyard, such as MAN Diesel, Wartsila, Turbo Technik and Wilhelmsen Ships Services among others.



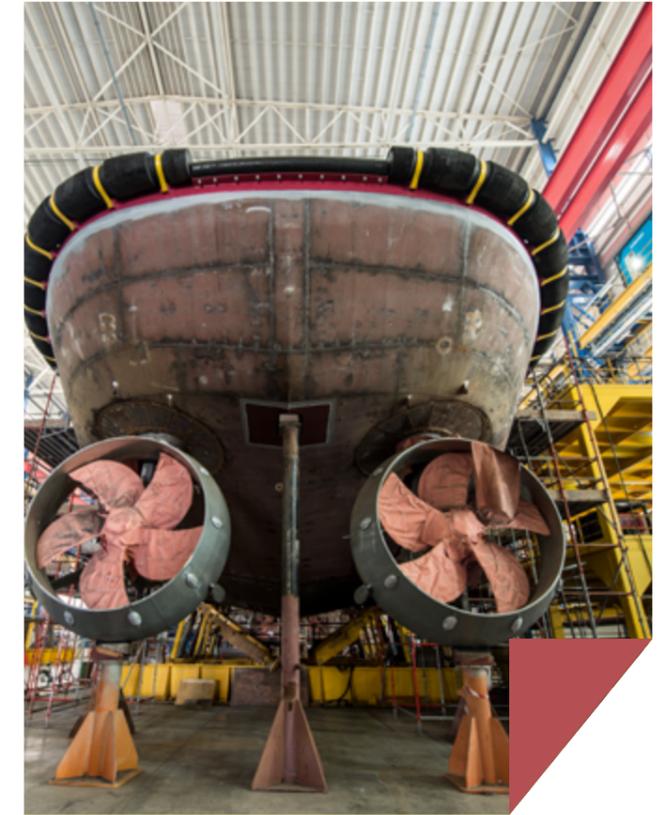
# NDSQ ACHIEVES SAFETY MILESTONE



NDSQ has successfully crossed 10.3 million safe man-hours without any Lost Time Incident (LTI) since the start of operations in 2010. This is a remarkable achievement for a ship building yard, especially considering the extensive scale and complexity of operations at the 18-hectare facility.

The yard is currently on track to deliver vessels for the Hamad Port Project, with eight vessels currently under construction and three mooring vessels poised for delivery. Two fast diving vessels (FDVs) are presently in advanced stages of the construction process, with launching anticipated by end of this year and early next year.

Commenting on these achievements, NDSQ Managing Director Rino Brugge said, "Safety is a key element that underscores all our operations at NDSQ. This safety milestone achieved is a matter of great pride for the shipyard, considering that we have only been in operation for 5 years and have successfully delivered a number of newbuilding projects safely and on time, to support the maritime needs of the State of Qatar."



## NAC extends agency services

7 April 2016 marked a milestone occasion for Nakilat Agency Company (NAC) as the agency handled its first vessel representation for a vessel at the new Hamad Port. With the addition of Hamad Port, NAC is now able to extend its services to a total of eight ports and terminals across Qatar, which is a marked achievement compared to the two ports - Ras Laffan and Mesaieed, that it used to originally serve. It is also noteworthy that NAC has maintained a perfect safety track record over its 11 years of operation, with an average of 4,300 port calls handled per annum.

### Ports and terminals where NAC provides services:

- Ras Laffan Port
- Mesaieed Port
- Doha Port
- Hamad Port
- Al Ruwais Port
- Al Shaheen Terminal
- Al Rayyan Terminal
- Halul Island Terminal



# Talal Al Ansari

Marine Cadet

INTERVIEW



- Currently pursuing maritime studies at the International Maritime College Oman, Talal Al Ansari is fulfilling his passion through enrolment in Nakilat's Marine Cadet Program. Voyages caught up with him during his visit to Shoumoukh Towers recently to find out more about what keeps him going.

## GET TO KNOW

**Tell us a little about how you decided to be a cadet with Nakilat.**

That's quite an interesting story actually. Members of my family have traditionally enrolled in the army and there's where I thought I was destined to be, especially since I had applied and gained acceptance. All that changed when Nakilat visited my school and shared with us insights on career opportunities with the company in the maritime field. That presentation strongly resonated with my passion for ships and the sea, and that's how I knew this was for me. I've been with Nakilat for three years now and all I can say is that this has been a thoroughly enjoyable journey.

**What do you like the most about being a cadet with Nakilat?**

What started out as a mere passion has now transformed itself into an exciting career opportunity for me. This has truly enhanced my experience as a member of Nakilat's marine cadet program. The university in Oman is excellent, not to mention the extremely beautiful surroundings in Oman. As a Qatari, I am very proud of what Nakilat has achieved so far and to be part of the company.

**What are the challenges facing you in Oman?**

They are the same challenges any university student would face; trying to get the best grades and coping with the environment we're in! I have two years left before my graduation so I am thoroughly enjoying this period of my life.

**Are there any other challenges that face you, being a cadet?**

**Would you recommend it to your friends?**

As would be expected, it isn't easy being away from my family but the dynamic nature programme keeps me occupied. In the middle of the sea, everyone becomes your family and it can get really interesting and fun. I would definitely recommend it to my friends, especially those who enjoy adventure and life at sea.

**Are you following Nakilat on our social media channels?**

Facebook: [facebook.com/nakilatqatar](https://facebook.com/nakilatqatar)

Twitter: [@nakilatqatar](https://twitter.com/nakilatqatar)

Instagram: [@nakilatqatar](https://instagram.com/nakilatqatar)

LinkedIn: [Nakilat \(Qatar Gas Transport Company\)](https://linkedin.com/company/nakilat)



## Your News in Nakilat Voyages

**Do you have a story that you would like to see in Nakilat Voyages?**

We would love to have your input.

Please contact Nakilat's Public Relations department with your ideas.

**Contact:**

[nakilat-pr@qgtc.com.qa](mailto:nakilat-pr@qgtc.com.qa)

